



Rising demand,  
tighter budgets.  
We help you do  
more with less.

“We are now requesting that all NHS providers reduce their corporate cost growth by 50% during Quarter 3 2025/26. These savings should be reinvested locally to enhance frontline services.”

[Sir James Mackey, Chief Executive, NHS England](#)



## The challenge faced

NHS Trusts are under immense pressure: scale digital services to meet evolving clinical needs, while cutting costs and simplifying IT operations. The answer isn't just new technology. It's the right technology, delivered strategically.

This is where Trustmarque steps in. As a trusted partner to over 60% of NHS organisations, we work with you to build Smart Hospitals that drive real value. We don't just sell technology, we assess your existing estate, identify inefficiencies, and recommend future-ready solutions that eliminate waste, simplify complexity, and deliver measurable ROI.



## What is a Smart Hospital?

A Smart Hospital is a securely connected, network-enabled environment designed to deliver seamless care through resilient infrastructure, real-time data, and digital agility.



## NHS Smart Spend Initiative

Trustmarque is a UK-based, proven and trusted IT partner to the NHS, supporting over 60% of healthcare organisations across all four UK nations.

As one of the top seven IT suppliers to the NHS, we've launched our Smart Spend Initiative to help the NHS release rapid savings, increase capacity to care, enabling Trusts to transform at speed.

## Solution: Smart Hospitals from Trustmarque

Trustmarque delivers Smart Hospital outcomes through a vendor-agnostic approach, combining the best technologies from leaders like Cisco, Aruba, Fortinet, and more, to tailor solutions that work for your organisation. Not the other way around.

## Outcomes you can expect

Trustmarque's Smart Hospital solutions centre around intelligent networking, secure connectivity, and infrastructure optimisation to unlock clinical and operational gains.

By focusing on the network as the foundation for all digital services, we help NHS Trusts reduce complexity, close gaps, and drive efficiencies. From full estate assessments to sourcing the best-value technologies, Trustmarque ensures every network investment supports long-term care outcomes and cost control. We cut waste, streamline access, and deliver the right infrastructure for future-ready healthcare.



### Estate-Wide Review

We assess your current network infrastructure, uncovering inefficiencies, duplications, and underutilised assets.



### Smarter Spend, Better Pricing

We negotiate with vendors to secure the best commercial outcomes, ensuring maximum value for your investment.



### Clinically Focused Recommendations

We prioritise technologies that accelerate clinical workflows, support virtual care, and reduce time-to-access at the point of care.



### Secure, Scalable Infrastructure

From Zero Trust architecture to integrated NAC, Wi-Fi 7, and IoT segmentation—we build a secure foundation for the future.

## Why Trustmarque?



Trusted by over 60% of NHS organisations across the UK



NHS-aligned frameworks and funding expertise



Experienced in multi-vendor environments including Cisco, Aruba, Fortinet, and more.



Proven track record in cost reduction, transformation, and compliance

Reinvest in care,  
not complexity.

Contact Trustmarque's NHS Team today.

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<https://trustmarque.com/industries/healthcare>