



Migrate to a nhs.net tenant

Consolidate. Simplify. Save

“We are now requesting that all NHS providers reduce their corporate cost growth by 50% during Quarter 3 2025/26. These savings should be reinvested locally to enhance frontline services.”

[Sir James Mackey, Chief Executive, NHS England](#)



The challenge faced

Many NHS Trusts still operate standalone Microsoft 365 tenants with locally funded E3/E5 licensing, duplicate security tools, fragmented support models, and complex cross-tenant collaboration.

Now that the NHS.net Connect service provides centrally funded Microsoft 365 E3 (Restricted) and F5 Security & Compliance licences for Enhanced profile organisations, moving to the central NHS.net tenant represents a major cost-saving and productivity opportunity.

Yet the migration process can feel daunting—especially for Trusts with complex local services or integrations.



The Trustmarque solution

Trustmarque helps NHS organisations successfully transition to the NHS.net central tenant—reducing licensing and support costs while enabling better collaboration and stronger governance. We offer three tailored service options, depending on your internal capacity:



- Assess your current tenant and M365 usage
- Review identity, security posture, licensing, and dependencies
- Provide a detailed migration playbook and business case

- Provide NHS migration experts to guide and support your teams
- Advise tooling, scripts and best practice

- End-to-end delivery: governance, communications, migration of mailboxes, OneDrive, Teams, SharePoint
- Cross-tenant identity sync and post-migration support



What stays local - and why?

- ✓ Azure Virtual Desktop (AVD) — technical limitations being addressed by Microsoft/NHSE
- ✓ Line of Business Apps — could remain on local Azure/on-prem environments
- ✓ Data Warehousing / Fabric / Power Platform — often kept local for residency or admin autonomy



Key Benefits and Outcomes

Eliminate duplicate Microsoft licensing

- ✓ Move away from locally funded E3/E5 licensing—replace with centrally funded NHS.net E3 restricted + F5 Security & Compliance licences
- ✓ Trusts typically **save £££ per user annually on Microsoft 365 licensing alone**

Retire third-party security and mail filtering tools

- ✓ Decommission overlapping email hygiene, encryption, archiving and DLP tools
- ✓ Savings on licensing, support contracts, and operational overhead

Reduce support and admin costs

- ✓ Fewer helpdesk tickets for identity, MFA, and cross-tenant collaboration issues
- ✓ Lower internal effort to maintain separate governance and compliance models

Enable national collaboration without additional cost

- ✓ Built-in cross-Trust collaboration across 2 million+ nhs.net users
- ✓ Reduces the need for guest accounts, duplicate licences, or B2B workarounds

Faster ROI than most infrastructure projects

- ✓ Trusts we have migrated typically **recover the full project cost within 14 months**—licence and tooling savings alone cover the investment, with productivity and governance gains on top



NHS Smart Spend Initiative

Trustmarque is a UK-based, proven and trusted IT partner to the NHS, supporting over 60% of healthcare organisations across all four UK nations.

As one of the top seven IT suppliers to the NHS, we've launched our Smart Spend Initiative to help the NHS release rapid savings, increase capacity to care, enabling Trusts to transform at speed.

Streamline Microsoft licensing. Cut costs. Simplify collaboration.

Find out how we can help you work better together and save.

Get in touch today.

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