



Smart Security with Sentinel

Defend as One. Save as One.

A cost-effective, NHS-ready cybersecurity solution that strengthens threat response and reduces reliance on high-cost legacy SIEM tools.

“We are now requesting that all NHS providers reduce their corporate cost growth by 50% during Quarter 3 2025/26. These savings should be reinvested locally to enhance frontline services.”

Sir James Mackey, Chief Executive, NHS England



The challenge faced

With the NHS under intense financial pressure, the need to modernise back-office functions, including cybersecurity - which is critical to patient safety and operational continuity - has never been more urgent. The threat landscape is changing quickly, and central teams require Trusts to support the "Defend as One" security approach. The challenge is clear: reduce cybersecurity costs without compromising visibility, speed, or compliance.

Many NHS Trusts still rely on costly, legacy SIEM platforms that are expensive to maintain, slow to evolve, and disconnected from national strategies.

Trusts need:

- Better visibility of threats across the estate
- Faster detection and response capabilities
- Compliance with NHSE CSOC requirements
- Tools that work with, not against, cloud-first NHS strategies

And all of that needs to be delivered while cutting corporate cost growth by 50%.



A local NHS Trust making a difference

An NHS Trust wanted to improve their cybersecurity visibility while reducing costs associated with their legacy SIEM platform. With increasing pressure to align with NHS England's 'Defend as One' strategy and optimise IT spend, the Trust partnered with Trustmarque to explore alternatives that could leverage their existing Microsoft investments.

Trustmarque successfully migrated the Trust to Microsoft Sentinel, fully integrating Defender for Endpoint (MDE) alert data into their environment. This gave the Trust improved, real-time threat visibility, reduced operational and licensing costs, and ensured compliance with NHSE CSOC requirements—all while laying the foundation for future cloud security enhancements.

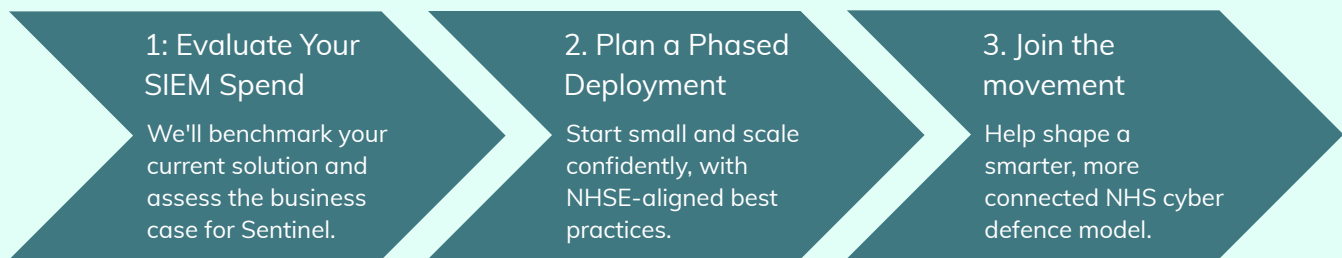


The solution: Sentinel + MDE Integration by Trustmarque

Trustmarque offers a proven, NHS-first deployment model for Microsoft Sentinel, fully integrated with Microsoft Defender for Endpoint (MDE). This approach gives NHS organisations:

- ✓ Local visibility and control over endpoint threat data
- ✓ Automated, intelligent detection and response
- ✓ Continued data flow to NHSE CSOC, in line with 'Defend as One'
- ✓ A phased, repeatable rollout model that reduces risk and cost

Trustmarque manages every aspect of the transition—from planning, design, and deployment to custom queries and dashboards tailored to your Trust.



Key Benefits and Outcomes

- ✓ Cost Reduction
- ✓ Replace legacy SIEM tools with Microsoft-native alternatives, reducing licensing and infrastructure spend.
- ✓ Local Control with Central Compliance
- ✓ Access and act on threat alerts in real-time while maintaining required data flows to NHSE CSOC.
- ✓ Faster Threat Detection and Response
- ✓ Fully aligned with Microsoft 365 and Azure—maximising use of existing NHS investments.
- ✓ Tailored, Phased Rollout
- ✓ Quick wins with scalable deployment paths tailored to Trust or ICB needs.



NHS Smart Spend Initiative

Trustmarque is a UK-based, proven and trusted IT partner to the NHS, supporting over 60% of healthcare organisations across all four UK nations.

As one of the top seven IT suppliers to the NHS, we've launched our Smart Spend Initiative to help the NHS release rapid savings, increase capacity to care, enabling Trusts to transform at speed.

Let's secure smarter. Together.

Find out how we can help reduce cost, improve visibility, and build a unified NHS cyber defence strategy.

Get in touch today.

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