



# A technology savings initiative. **That cares.**

“We are now requesting that all NHS providers reduce their corporate cost growth by 50% during Quarter 3 2025/26. These savings should be reinvested locally to enhance frontline services.”

[Sir James Mackey, Chief Executive, NHS England](#)



## The challenge faced

As an NHS leader, you've been given a clear and urgent mandate: cut corporate cost growth by half — fast. But doing that responsibly takes more than slashing budgets. It means figuring out:

- Where waste exists across IT and operations
- Which technologies are critical and which aren't
- Where dependencies could derail savings efforts
- How to modernise without compromising care
- And how to reduce the burden on overstretched staff

That's why Trustmarque created the [NHS Smart Spend Initiative](#).



## Practical support. Proven outcomes.

We know the NHS because we've worked with it, supporting over 60% of healthcare organisations across the UK. We understand the complexity of IT estates, the pressure on internal teams, and the criticality of timing, especially around contract renewals.

The [NHS Smart Spend Initiative](#) is a targeted, outcomes-driven programme to help NHS Trusts identify, assess, and action savings across their estate within the constraints of tight deadlines.

Every solution we recommend has been:

- Deployed successfully across NHS environments
- Proven to reduce costs, increase productivity, or protect critical services
- Designed to deliver in-year savings or ROI within 12 months



## Structured savings. Tailored to your Trust.

We've grouped cost-saving opportunities into three categories to make planning easier:



### Tech-based savings

Reduce spend on software, platforms, and infrastructure without compromising performance.

- ✓ Optimise software licensing and contracts
- ✓ Move to modern Microsoft virtualisation solutions
- ✓ Shift legacy SIEM to Microsoft Sentinel
- ✓ Consolidate and optimise data centre environments



### People-based savings

Reduce operational overhead and staff workload through automation and smarter tools.

- ✓ HR Agent: AI support for HR teams
- ✓ Digital identity optimisation
- ✓ Streamlined outpatient referral management
- ✓ Multi-trust board reporting
- ✓ Transformed digital dictation with ambient AI



### Operational savings

Drive long-term value and risk reduction through strategic decision-making & smart operational transformation.

- ✓ Shared nhs.net tenant strategies
- ✓ Windows 10 end-of-life planning
- ✓ Cyber resilience and compliance risk reduction
- ✓ Smart hospitals

## Let's make every pound count.

You don't have to solve this alone.

Whether you want to explore a specific area or get a holistic view of potential savings, Trustmarque is ready to help. We'll work with your operational, clinical, and digital teams to find the best-fit opportunities for your Trust.

## Smart savings start here.

Let's reinvest in care where it matters most.

## Get in touch today.

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