

VMware Optimisation and Modernisation Review

Optimise your VMware footprint, reduce licensing risk, and define a clear path to VMware Cloud Foundation



As VMware continues to evolve, optimising your environment has never been more critical. Partnering with experts who can thoroughly assess your estate allows you to uncover cost savings and gain clear guidance on your journey to VMware Cloud Foundation (VCF).

What this review is

A complimentary structured assessment of your current VMware estate and licensing position, with practical guidance on the best fit for your needs, plus actions to ensure maximum return on your investments.

What you get

- ✓ Comprehensive review of your licensing, configuration, and infrastructure.
- ✓ Pinpoint overspend, inefficiencies, and compliance gaps
- ✓ Recommendations to improve performance and architecture
- ✓ Future-ready roadmap, with optional VMware Cloud Foundation (VCF) pathways



Who it's for

- ✓ Organisations with a VMware renewal due in the next 6 to 18 months
- ✓ IT, procurement, and finance teams facing unexpected licensing uplifts
- ✓ Teams under pressure to decide fast, without enough visibility

How it works



1. Discovery call

We confirm your renewal timeline, priorities, and the outcomes you need.

2. Estate and licensing review

We assess core count, editions, add-ons, and the practical impact of current packaging and support considerations.

3. Recommendations and next steps

You get a clear summary, options, and actions to reduce cost risk and improve decision confidence.

Expected outcomes

- ✓ Executive summary for stakeholders
- ✓ Licensing position and cost risk notes
- ✓ Options and recommended strategy
- ✓ Next steps, including a practical action list

Why Trustmarque and Ultima



Recognised across hybrid infrastructure and VMware

Trustmarque and Ultima are a **VMware Premier Partner**, leading hardware platforms, and cloud services, so you get advice that accounts for the full estate around your virtual environment, not just the licences.



End-to-end guidance

As VMWare routes to support and renewal continue to change, it is getting harder to know who to call for clear, accountable advice. From an initial review through to renewal planning, we help you make sense of today's VMware packaging and pricing changes, validate what you actually need, and reduce the risk of paying for capacity or features that do not fit.



A focus on real outcomes

Every engagement is built to give you clarity on cost drivers, a practical recommendation you can take to procurement and leadership, and a clear direction for the next 12 to 36 months, whether that is staying the course with VMware or considering other routes where appropriate.

Book your VMware Optimisation and Modernisation Review

Avoid paying more than you need to at renewal. Book your complimentary VMware Optimisation Review and get a clear recommendation.

